THIS MONTH’S TOPICS

- CPS ENERGY BOARD AGENDA INSIGHTS
- CITY OF THE FUTURE – 2020
- PANDEMIC – PREPARE & PREVENT
- FINANCIAL MARKETS
- FLEXPOWER BUNDLE UPDATE
- PARTNERSHIPS, COMMUNITY & OTHER
- BEXAR FACTS SURVEY
INPUT:
Based upon input received @ prior Board Meetings, we have updated our website!
INPUT:
In a couple of clicks, you can get to the official Agenda & more information about each Item.
ITEM 8 – REAL ESTATE: POSSIBLE VOTE

• ACTIVELY MARKETING MULTIPLE EXCESS PROPERTIES:

  - CBRE is managing the process.
  - With the Board’s oversight, properties are being sold as viable offers are assessed, accepted & negotiated.
ITEM 9A – COST SAVINGS: POST CONSTRUCTION DESIGN REVIEW

• We continue to diligently focus on cutting costs all year long.

• This includes a focus on operational opportunities.

• In this instance, we are saving $100K annually while enhancing our field documentation.
ITEM 9B – FINANCIAL UPDATE

• **FY2020:**
  - Preliminary results continue to look favorable.
  - The Annual Audit has begun.

• **FY2021:**
  - In addition to our focus on costs, we are monitoring 2020 changes in our business landscape such as:
    - A Higher Reserve Margin &
    - Initially Lower Power Prices for the summer.
ITEM 9C – CITIZEN ADVISORY COMMITTEE APPOINTEES: REQUESTING A VOTE

- **IN EXISTENCE > 20 YEARS:**
  - They generally look at a wide range of topics, such as:
    - Substation & Transmission Developments
    - Business Continuity Initiatives
    - Customer Programs

- **NEW MEMBERS:**
  - District 4 – Mr. Gonzalez, Alpha Environmental
  - At Large – Ms. Veliz, Congressman Doggett’s Staff
ITEM 12 – MIDTOWN SUBSTATION RECOMMENDATION: REQUESTING A VOTE

• COMMUNITY INPUT: Through multiple discussions

• COLLABORATION WITH:
  - Customers / Community
  - Councilman Treviño
  - H-E-B
  - Board Support

• MOVING FORWARD: We’ll keep everyone updated!
  - Project Liaisons Established!!

WILL ENHANCE RELIABILITY!
ITEM 13 – RATE ADVISORY COMMITTEE: POSSIBLE VOTE

• MAYOR’S RECENT PROPOSAL:
  ☐ Will be discussed today
  ☐ Management is ready to support the direction
ITEM 14 – MAXIMIZING CUSTOMER INSIGHTS

We continue to place affordability & reliability top of mind while using customer insights to maximize the impact & benefits of our programs!
GOOD CONFERENCE!

APPRECIATION FOR:

• Mayor’s Video

• Trustee Gonzalez attended both days
City Manager Erik Walsh joined me for part of the kickoff!
PANDEMIC – PREPARE & PREVENT

- Monitoring the Global, National & Local Landscapes
- Routine Internal Enterprise Meetings
- Implementing Helpful Practices
- Educate & Inform Employees & the Public
FINANCIAL MARKETS

RECENT FINANCIAL UNCERTAINTY DRIVEN BY GLOBAL HEALTH CONCERNS:

• 2/28/2020: The DOW sunk 1,000 points & the [FED] made this statement: “The fundamentals of the U.S. economy remain strong. However, the COVID-19 poses evolving risk to economic activity. The [FED] is closely monitoring developments & their implications for the economic outlook.”
**FLEXPOWER BUNDLE UPDATE**

**PREPPING:** Releasing an RFP for a Consultant to help with organizing responses & public input

<table>
<thead>
<tr>
<th>1st Phase</th>
<th>2nd Phase</th>
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<tbody>
<tr>
<td>Supporting Consultant RFP</td>
<td>FlexPower Bundle RFP with Community Input</td>
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<thead>
<tr>
<th></th>
<th>1st Phase</th>
<th>2nd Phase</th>
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<tbody>
<tr>
<td>Calendar Period</td>
<td>Feb. 2020 – Apr. 2020</td>
<td>April+ 2020</td>
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<tr>
<td>RFP Issuance</td>
<td>3/9/2020</td>
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<td>Pre-Bid Meeting</td>
<td>3/16/2020</td>
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<td>Proposals Due</td>
<td>4/6/2020</td>
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<tr>
<td>Proposed Contract Commencement</td>
<td>4/30/2020</td>
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**COMMUNICATION TO DATE:**

- Board Operations Oversight Committee (OOC)
- Written Board Communication
- CF Conference Mention
- Social Media
PARTNERSHIPS, COMMUNITY & OTHER – 1 of 3

PARTNERSHIPS ARE CRITICAL FOR COMMUNITY & CUSTOMERS: Including municipal entities!
### PARTNERSHIP BASIS

<table>
<thead>
<tr>
<th>PARTNERSHIP BASIS</th>
<th>GENERAL SCOPE</th>
<th>OUR ROLE</th>
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<tbody>
<tr>
<td>Radio System (AARRS)</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; Responder Work</td>
<td>Energy Restoration</td>
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<tr>
<td>Residential Energy Assistance</td>
<td>Financial Support to Customers in need</td>
<td>Energy Bill Credits – 50K+ Customers</td>
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<tr>
<td>Partnership (REAP)</td>
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<tr>
<td>Solid Waste</td>
<td>Garbage Service</td>
<td>Billing Only via the City’s Business / Commitments</td>
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CPS Energy has a fairly narrow purpose – energy & related services. We were not established to be in the Solid Waste business. We only provide this service through our owner’s authorities. We follow our owner’s lead on this activity.
• We have met with the County, City & other elected officials. No meetings with them have been declined.

• We remain ready to brainstorm on this topic with the County & City.

• Other governments that DO NOT own utilities have found workable solutions to this issue.
HIGHEST LOCAL RATING!

A HUGE THANK YOU to The San Antonio Community and our CPS Energy Customers for allowing us the privilege of serving you and encouraging us with such high ratings. Based on these Extremely Positive Poll Results, we at CPS Energy are Appreciative...

pic.twitter.com/KoadlIrWB1u

— Paula Gold-Williams (@Paula_GW) February 17, 2020

• We continue to focus on getting better
• Survey information will be studied for more insights
Thank You
• AARRS  Alamo Area Regional Radio System
• CAC  Citizen’s Advisory Committee (CAC) – An advisory group for the San Antonio City Council and customers
• CBRE  CBRE Group, Inc., is an American commercial real estate services & investment firm
• CF  City of the Future
• FED  Federal Reserve Board, which is the central bank of the United States that provides the nation with a safe, flexible, and stable monetary and financial system
• OOC  Operations Oversight Committee of the Board of Trustees
• REAP  Residential Energy Assistance Partnership
• RFP  Request for Proposal
• SA  San Antonio