

CEO'S REPORT

REGULAR BOARD MEETING

PRESENTED BY:

Paula Gold-Williams

President & Chief Executive Officer (CEO)

January 25, 2021

Informational Update

OBJECTIVES & TAKEAWAYS



- REVIEW OUR *GUIDING VALUE PILLARS* & THE *FLEXIBLE PATHSM* STRATEGY
- ANNOUNCE FLEXIBLE PATH RESOURCE PLAN
- EMPHASIZE BILL IMPACT
- CONSIDERATION OF OUR DEDICATED EMPLOYEES
- PREVIEW NEW ADMINISTRATION IMPLICATIONS
- CONTINUED FOCUS ON INNOVATION
- SUMMARIZE PROCESS END-RESULT





- OUR GUIDING VALUE PILLARS
- OUR RECENT *FLEXIBLE PATH* JOURNEY
- OUR NEW FLEXIBLE PATH RESOURCE PLAN
- AFFORDABILITY BILLS
- OUR DEDICATED EMPLOYEES
- CHANGING FEDERAL LANDSCAPE
- CONTINUED FOCUS ON TECHNOLOGY
- RESULTS TO THE BOARD

DISCLAIMER



We continue to work through the unprecedented global, national, state, and local implications of COVID-19. Additionally, energy generation technologies and electric market policies continue to evolve, and the economic implications of these changes remain uncertain. Our current projections were prepared in-light of these factors for preliminary informational discussion purposes only. Due to the changing COVID-19 pandemic, technology, and policy environments, these projections are preliminary and subject to change at any time in the future. Please be assured that we worked hard to thoughtfully think through our analyses. This said, since there is tremendous uncertainty across the current economic, financial, regulatory, and legislative landscapes, the actual results over the long-term could vary significantly from what we are projecting at this time.

We will continue to perform economic analyses of various generation portfolio compositions. These current analyses are preliminary and based on internal, as well as external data, and will continue to evolve as more information becomes available.

Please also note that much of the data is subject to change, thereby impacting projected outcomes. This document has therefore been prepared for informational discussion purposes only and data presented is as of the date of this document. The CPS Energy management team looks forward to community conversations that will focus on this information. CPS Energy's contributions to those discussions will be constructive, respectful, open, and helpful.

OUR GUIDING PILLARS & FOUNDATION





All business decisions are based on our commitment to being one of the best-managed & most *Financially Responsible* utilities in the nation!

PRIORITIZED PILLARS AS SURVEYED



Customers tell us that their main priorities are:



We work to prevent ROLLING BLACKOUTS!

Customer Affordability



We work to prevent BILL SHOCK!

OUR AFFORDABILITY PILLAR BILLS – MINIMAL HISTORICAL INCREASES

CONTROLLING COSTS, KEEPING BILLS LOW:

CUSTOMER AFFORDABILITY:

- We have had ONLY 1 Rate Increase in almost 10 years.
- That 1 Rate Increase was 6 years ago.
- Our generation portfolio has protected S.A. from energy market PRICE SPIKES.

ENVIRONMENTAL RESPONSIBILITY OUR SOLID PROGRESS TO DATE - 1 OF 2



KEY SUCCESSFUL ENVIRONMENTAL COMMITMENTS TO DATE!

- 2000 \rightarrow We started investing in wind.
- 2012 \rightarrow We started investing in solar.
- <u>2017</u> \rightarrow I created the *Flexible Path*.
- <u>2018 →</u> We closed OLDER Coal units.
- <u>2019</u> Via our Flexible Path, we are focused on 80% reductions in carbon emissions by 2040.
- 2019 → The Board of Trustees endorsed the Climate Action & Adaptation Plan (CAAP) & we are now working towards full carbon neutrality by 2050.
- <u>2019</u> → STEP successfully completed.

CDS 2019 ENVIRONMENTAL SUSTAINABILITY & STEWARDSHIP REPORT

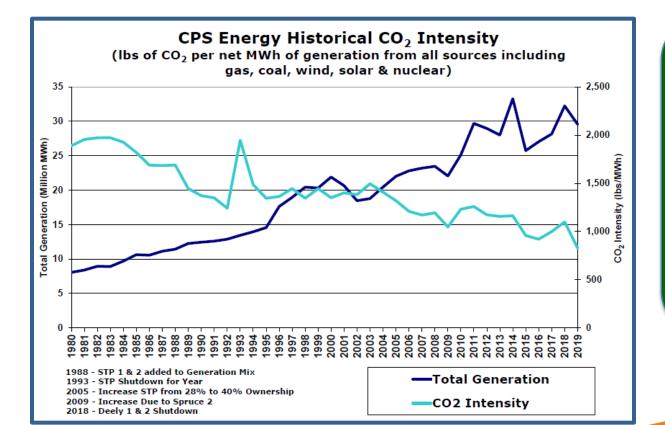
> "We are optimally blending the Tried & True with the New!"

PRODUCED SEPTEMBER 2020

RELIABILITY CUSTOMER AFFORDABILITY SAFETY SECURITY

ENVIRONMENTAL RESPONSIBILITY OUR SOLID PROGRESS TO DATE - 2 OF 2



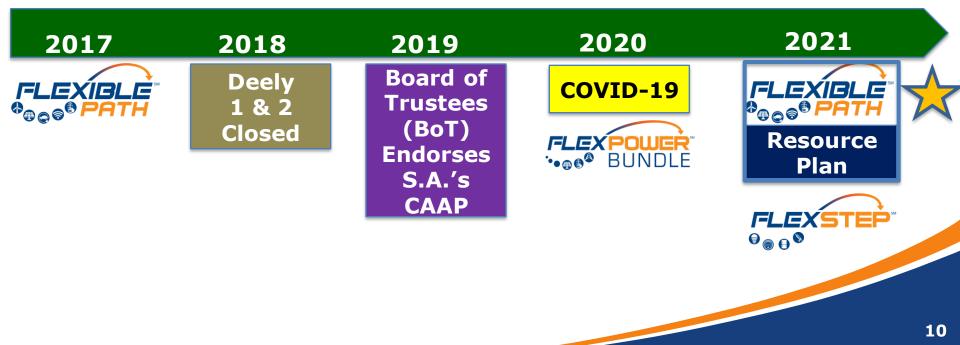


Our carbon intensity has been on a beneficial downward trend since 1980, even though S.A.'s energy needs have increased.

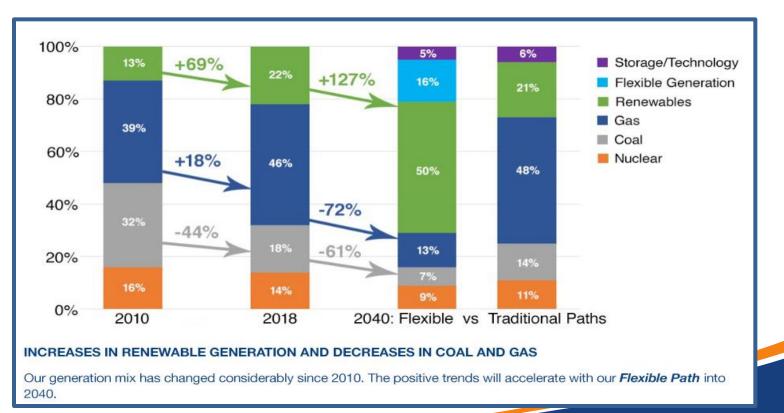
FLEXIBLE PATH RECENT TIMELINE / JOURNEY



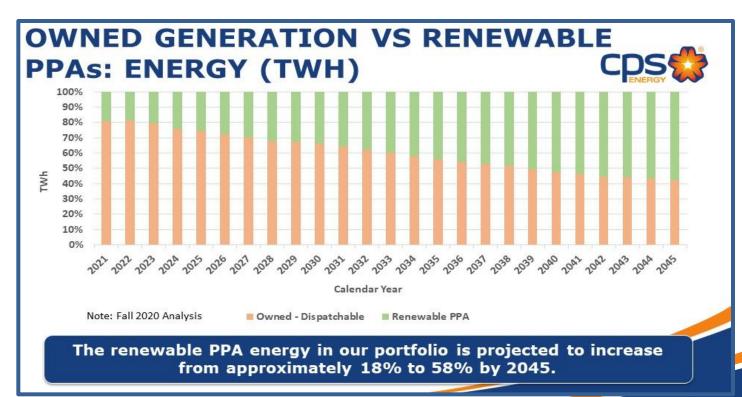
We have carefully managed our strategic path forward:



FLEXIBLE PATH ITS BALANCED DESIGN DRIVES REAL PROGRESS



FLEXIBLE PATH PROJECTING SOLID GROWTH IN RENEWABLES







"CPS Energy continually evaluates its generation portfolio and will leverage its existing community-owned generation assets to bridge to a future that enables more non-emitting resources such as wind, solar, energy storage, and new technology."

"...it [Flexible Path] appears to be a measured plan to balance clean energy and system reliability and customer growth."

CEO LETTER TO SAN ANTONIO High-Level Context

PART 1 OF 2 – TECHNICAL VIEW:

- Customer Demand Forecast
- Energy Efficiency & Conservation Contributions
- Generation Planning
 Assumptions

<u>PART 2 OF 2 –</u> FINANCIAL & OTHER KEY INFORMATION:

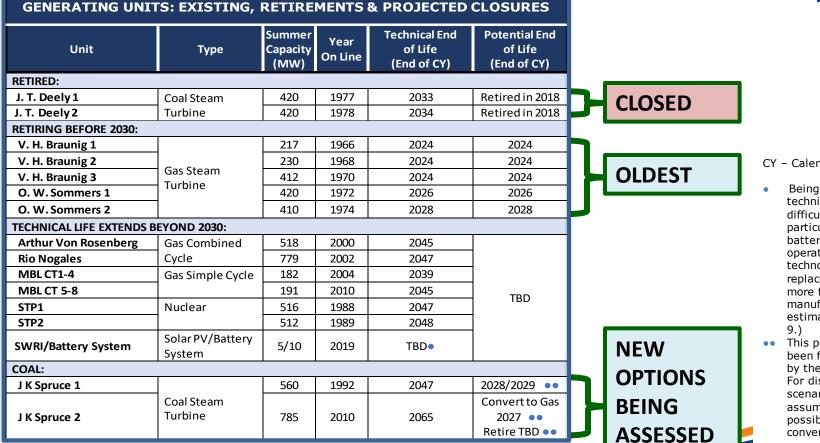
- Bill Impact Estimates
- Metrics
- Financial Assumptions
- Workforce Transitions
- Risk Overview

Our team is looking forward to conversations about all of this information.

NEW FLEXIBLE PATH RESOURCE PLAN COMMUNITY-WIDE DIALOGUE ANNOUNCED

- In addition to the multiple briefings that will be provided on our new *Flexible Path* Resource Plan, our team will also provide informational sessions to:
- Our Board of Trustees,
- The San Antonio City Council,
- Our Citizens Advisory Committee (CAC), &
- The new Rates Advisory Committee (RAC), once it is fully stood up.

Our first *Flexible Path* Resource Plan Tele-Townhall: <u>Thursday, February 4, 2021 @ 7 p.m.</u>



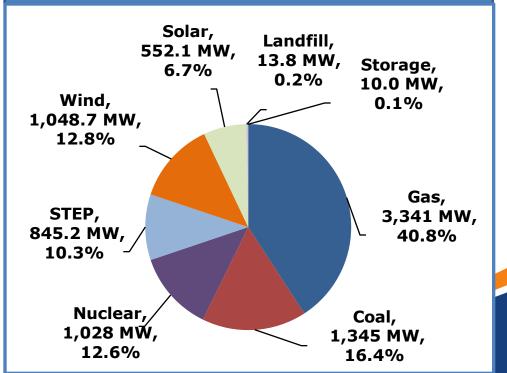
CY – Calendar Year

- Being a new system, the technical life is currently difficult to estimate, particularly relative to the batteries. The actual operational demands of this technology may result in a replacement schedule that is more frequent than the manufacturer's initial estimates. (Also see Page
- This potential date has not been finalized or approved by the Board of Trustees. For discussion purposes, this scenario was modeled & assumes the unit would possibly be off-line or converted before 2030.

S.A. is well served by a wide variety of owned assets, Purchased Power Agreements (PPAs), and energy efficiency & conservation solutions¹.

¹ Save for Tomorrow Energy Plan (STEP)

MAXIMUM CAPACITY AS OF 12/31/2020



- Economic Data
- Assumptions
- Estimated Bill Impacts
- Coal Options
- Projected Growth in Renewables
- Batteries
- Electrification / Electric Vehicles
- Reserve Margin Excess Capacity
- Employees
- How to Prioritize & Sequence Initiatives
- Federal Landscape
- Evolving Technology
- Risks

BASE CASE:

- Spruce 1 Replace with an Additional FlexPOWER BundleSM offering in 2029
- Spruce 2 Continue to Operate as a Coal Plant

REPLACE SPRUCE

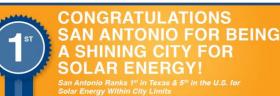
- 1 & 2 COAL UNITS:
 - With Renewables & Batteries

REPLACE & CONVERT:

- Spruce 1 Replace with an Additional FlexPOWER BundleSM
- Spruce 2 Convert to Natural Gas

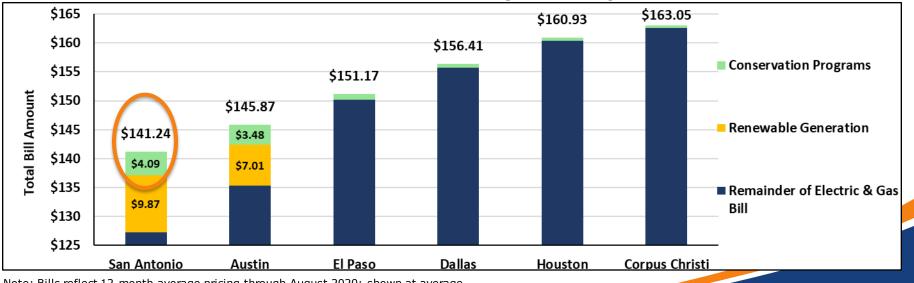
AFFORDABILITY - BILLS TODAY S.A. GETS MORE FOR THE MONEY





~10% of customers' bills go to funding our commitment to sustainability (vs. <1% in some Texas cities).

Texas Cities Residential Monthly Bill Comparison



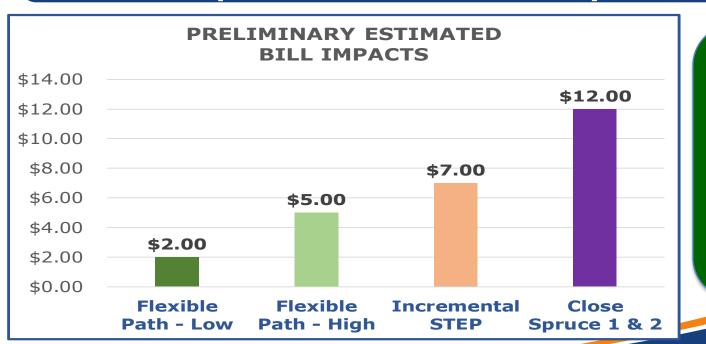
Note: Bills reflect 12-month average pricing through August 2020; shown at average monthly usage of 1,000kWh & 5MCF. This data represents standard, non-promotional rates.

AFFORDABILITY - BILLS THERE IS A COST TO EVERY PROGRAM



FUTURE COMMUNITY DECISIONS: These are rough estimates that give good context &

will help constructive community discussions.

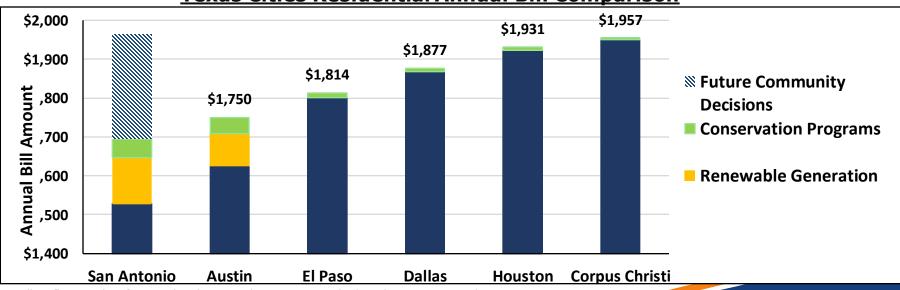


Does not include any amount for maintaining operations or growth in S.A. & our region.

AFFORDABILITY - BILLS WE MUST PROTECT ALL S.A. CUSTOMERS CPS

TIMING / SEQUENCE / VELOCITY MATTERS:

While we all want progress, we must be careful not to become a very expensive energy market.



Texas Cities Residential Annual Bill Comparison

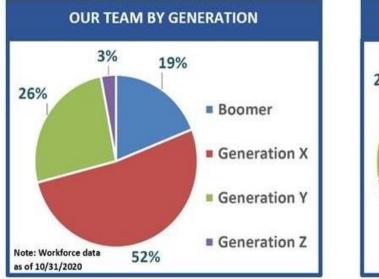
Note: Bills reflect results of accumulated 12-month average, standard, and non-promotional pricing through August 2020; based on average monthly usage of 1,000 electric kWh & 5 gas MCF.

OUR DEDICATED EMPLOYEES



OBJECTIVE:

Ensure our dedicated, frontline employees are respectfully treated, including continued development, skill expansion & retraining.





CHANGING FEDERAL LANDSCAPE PROPOSED BIDEN APPOINTEES





Former Secretary John Kerry SPECIAL PRESIDENTIAL ENVOY FOR CLIMATE NATIONAL SECURITY



Gina McCarthy NATIONAL CLIMATE ADVISOR WHITE HOUSE SENIOR STAFF Kerry will serve as the Special Envoy for Climate, based on the National Security Council, to address climate change as a national security challenge. He is a former U.S. Secretary of State, was a key architect of the Paris Climate Accord & signed it on behalf of the U.S. in 2015.

McCarthy will serve as the first-ever National Climate Advisor to head the newly-formed White House Office of Domestic Climate Policy. She has previously served as an EPA Administrator & is the President & CEO of the Natural Resources Defense Council.

CHANGING FEDERAL LANDSCAPE BIDENS' NOMINEES





Congresswoman Deb Haaland SECRETARY OF THE INTERIOR



Former Governor Jennifer Granholm SECRETARY OF ENERGY



Michael Regan ENVIRONMENTAL PROTECTION AGENCY (EPA) ADMINISTRATOR



Brenda Mallory CHAIR OF THE COUNCIL ON ENVIRONMENTAL QUALITY



Chairman Richard Glick* CHAIR OF THE FEDERAL ENERGY REGULATORY COMMISSION (FERC)

These individuals have been nominated to oversee key agencies focused on energy & climate issues. They are subject to a Senate confirmation process.

CONTINUED FOCUS ON TECHNOLOGY LEANING IN PROACTIVELY & PARTNERSHIPS







COMMUNITY-WIDE DIALOGUE RESULTS SUMMARIZED FOR THE BOT



At the appropriate time, after management arranges extensive & constructive conversations with our community, you will be able to consider authorizing a new set of Resource Planning solutions that you deem most viable.



Thank You